

Adjustments and Full Speed Ahead!

Summer's closing in fast. We have all experienced a turbulent six months with organisations having to make adjustments and to be flexible.

It is therefore good that some of our resellers have expanded their operations during the spring period. It gives a sense of the enterprising attitude and positive vision required for the future.

I'm happy to say that a lot of larger projects are within the following months hopefully concluded, and the number of new cooperation partners is increasing despite the market view so far this year!

During May we attended the Eastlog Fair with our Autotruck, and reports are looking promising, even though everything is just in the very beginning phase.

I really hope that we are meeting all your expectations as your material handling supplier. If not, please give me a call to make us improve and fulfil your needs.

Let's hope for a sunny summer and enjoy your read! Until next time...

Kind regards

Anders Manfred



ANDERS MANFRED
MARKET- & SALES DIRECTOR

Further Development

We have developed our range of load carriers, with an improvement to our ladder trolley. The ladder trolley is used together with our picking truck models 609 and 610. This combination provides the effective and ergonomic picking of light goods up to a height of 3 meters.

The ladder trolley has been a part of our range for more than 10 years and is an appreciated aid worldwide. The concept has now been further developed with for example a product resting shelf and adjusted handles to provide enhanced support when picking. The ladder trolley is together with our picking truck a moving workplace to make picking of light material simple.

Product resting shelf

The ladder trolley is connected to the picking truck with an effective and unique solution. As a standard, the ladder trolley comes with 3 or 4 shelves, but, as with our entire range, it is possible specially adapted to your specific needs.

Please read more on our webpage
www.ergobjorn.com



Docking

New Partners!

We are happy to inform that the number of cooperation partners is increasing. So far during this year we have more than 10 new trolley resellers, mostly from Britain, Germany and France. All these are registered on our website with their contact information. We greet you with a warm welcome and hope that you will find it a pleasant experience to work together with us and our mutual customers and users!

Please read more on our webpage www.ergobjorn.com

INFORMATION

The Right Trolley for your Need!

Our modular system based on our unique clamp, means high flexibility, ergonomics and variation. We can create thousands of variants from our standard trolleys.

The 5 questions below make the choice of a trolley suitable for your need easier, by asking them in the right order from the top to bottom. Almost like a funnel, where alternatives are fewer the deeper the customers' need is analysed.

1

WHAT should be handled?

The shape and weight of what is handled determines shelf size and load capacity.

2

HOW should it be handled?

Unsorted, stacked or placed in compartments, boxes, crates or plastic boxes.

3

ENVIRONMENT?

Aisle width, elevators and doors, determines the total measurements of the trolley. Floors affects the choice of wheels.

4

DISTANCE / FREQUENCY?

Motorised trolleys or truck transport saves both time and energy. Accurate wheels equipped for a specific function.

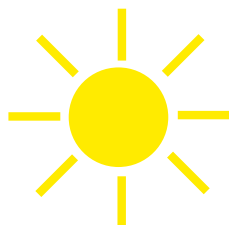
5

ACCESSORIES?

Shelf dividers or for example a ladder for picking height above 1,5 meters.

When questions have been answered you will find the right type of trolley.

Summer Opening Hours



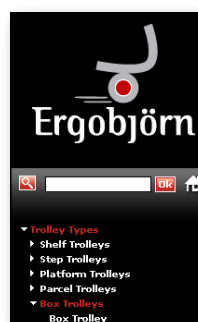
We wish you a nice summer!

... and would like to inform you that we are open as usual during the whole summer vacation period.

Quick Guide to the Web

When you have reached the decision on what type of trolley to use, it is interesting to be able to find more information on that particular variant.

Our ambition is to continuously develop our information material to make facts easy to find. Below you'll find a short description of how to easily find a trolley on our webpage, facts around it, product sheets and high resolution pictures.



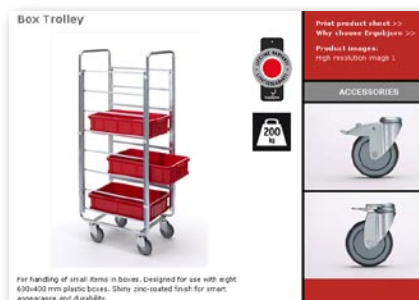
1

Use the search function on www.ergobjorn.com and type the trolley type, for example box trolley in the search field underneath the logotype to the left.



2

The view for all the box trolleys in our range looks like this, and to read more, please click on one of the images.



3

For each trolley it is simply to open the information underneath the picture. Under DESCRIPTION you'll find a short describing text for the parts on the trolley and underneath DIMENSIONS a schedule with measurements, article numbers etc.

In the red field up in the right hand corner it is possible to open a printable product sheet or download a high resolution picture.